# Vertiv Honored with Leadership Awards by Frost & Sullivan

Company recognized for excellence in data center integrated power infrastructure and DC Power systems

Singapore – Vertiv, formerly Emerson Network Power, today announced that it was recently honored with two leadership awards by Frost & Sullivan. The awards are for both the data center integrated power infrastructure and DC Power categories, recognizing Vertiv not only for its strong focus on product innovation, but also for ensuring quality customer experience throughout the Asia-Pacific region.

Vertiv has a strong portfolio of integrated solutions across Asia, all of which are designed to provide maximum availability, flexibility and modularity in both core and edge applications. Solutions such as the SmartCabinet™ are designed for fast deployment and ease of use for various IT and telecom applications, while the Liebert® eXM UPS is ideal for midsize IT, with an efficient and economical design.

“Vertiv’s expansive and fast-evolving data center integrated power infrastructure product portfolio has enabled it to innovatively customize its power infrastructure solutions, integrating IT and physical infrastructure seamlessly,” said Viswesh Vancheeshwar, senior research analyst for energy and environment at Frost & Sullivan. “The company is constantly striving to imbibe and quickly reflect changing industry trends in its integrated power infrastructure solutions. Through a strong focus on customer experience and time- and space-efficient solutions, Vertiv has successfully aligned itself with industrial megatrends, translating this into superior growth in the region.”

Meanwhile, the Vertiv DC Power portfolio has been long renowned in providing reliability in telecom sites and is uniquely designed to easily connect with renewable energy sources.

“In a highly challenging and competitive DC power systems market, Vertiv’s alignment of vision with the underlying need of its customers has enabled it to deliver solutions with impeccable quality and customer service, translating into strong growth in the region,” added Vancheeshwar.

“We are honored and delighted to be given these awards by Frost & Sullivan in Asia; they are truly a testament to the hard work done by our team to successfully complete the transition to Vertiv while enhancing our customer focus and agility,” said Anand Sanghi, president of Vertiv in Asia. “Technology megatrends are driving our customers to rethink how they design, deploy, service and manage their critical infrastructure be it hyperscale datacenters or core telecom networks or the edge of the network. These awards reflect our unwavering dedication to innovation and commitment to staying ahead of the evolving needs of our customers.”

Recipients of the annual Frost & Sullivan Asia-Pacific Best Practices Awards were identified based on an in-depth research conducted by Frost & Sullivan’s analysts. Short-listed companies were evaluated on a variety of actual market performance indicators which include revenue growth; market share and growth in market share; leadership in product innovation; marketing strategy and business development strategy.

For more information on Vertiv power protection solutions, visit www.VertivCo.com.

About Vertiv
Vertiv designs, builds and services critical infrastructure that enables vital applications for data centers, communication networks and commercial and industrial facilities. Formerly Emerson Network Power, Vertiv supports today's growing mobile and cloud computing markets with a portfolio of power, thermal and infrastructure management solutions including the Chloride®, Liebert®, NetSure™ and Trellis™ brands. Sales in fiscal 2016 were $4.4 billion. For more information, visit VertivCo.com.